# The Bill & Phil Show

# It's 2021, So Where Is My Flying Car?

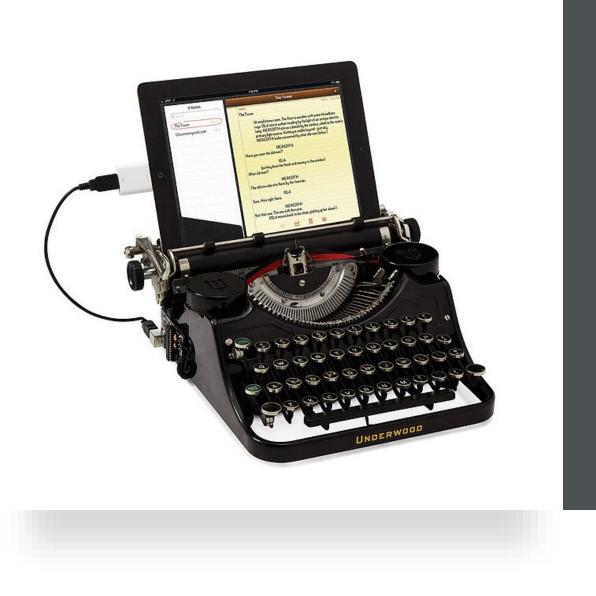
Bill Ramsey, Neal & Harwell Phillip Hampton



# Hyundai/Uber Flying Taxi Concept







# The Old Is New Again







# Audio Revival



### New Old Games

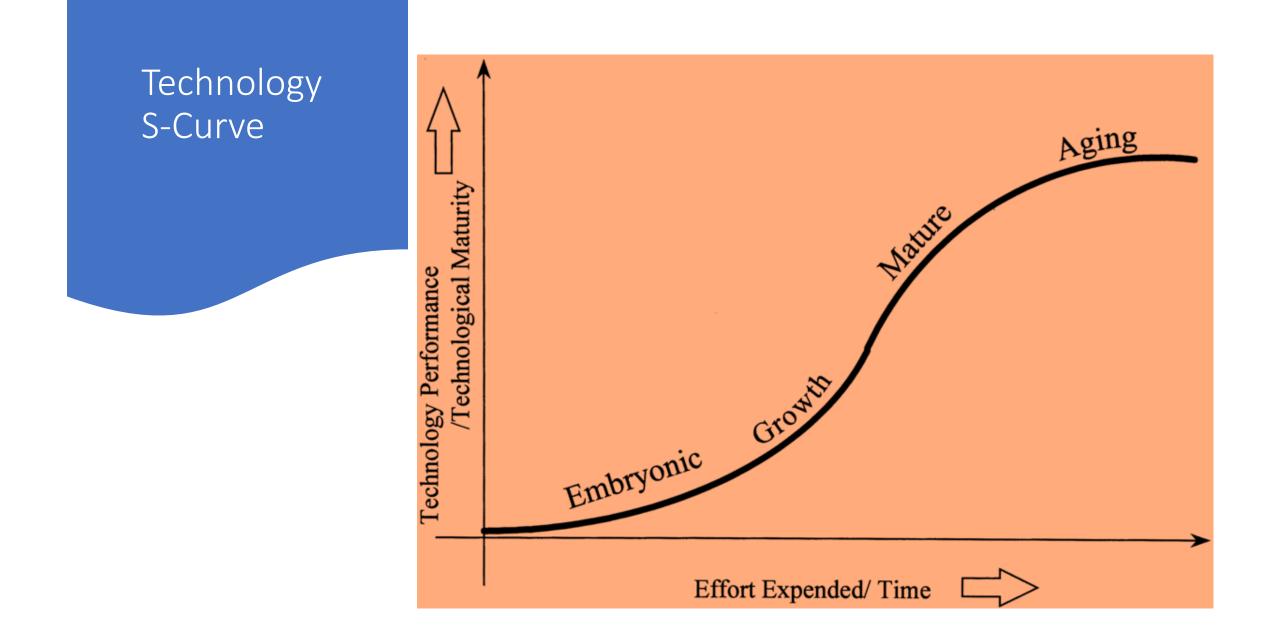
# Old School Farming With New Tech

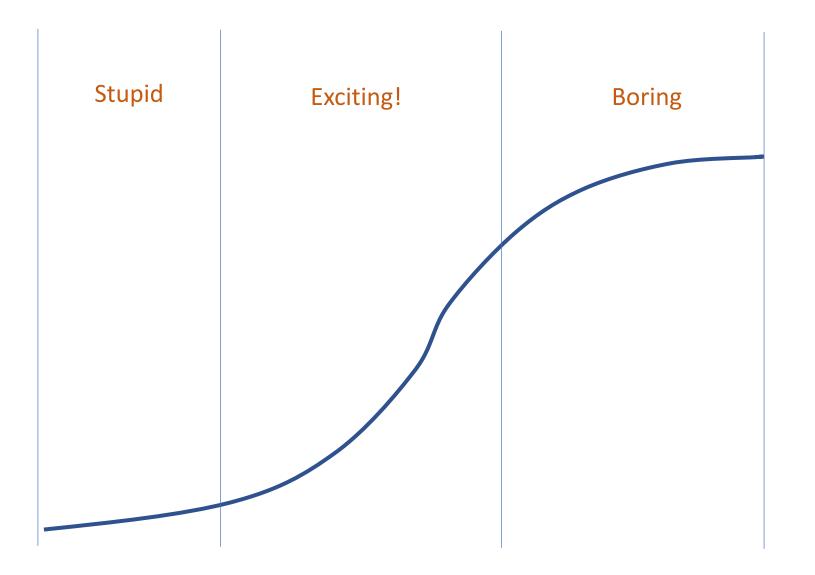






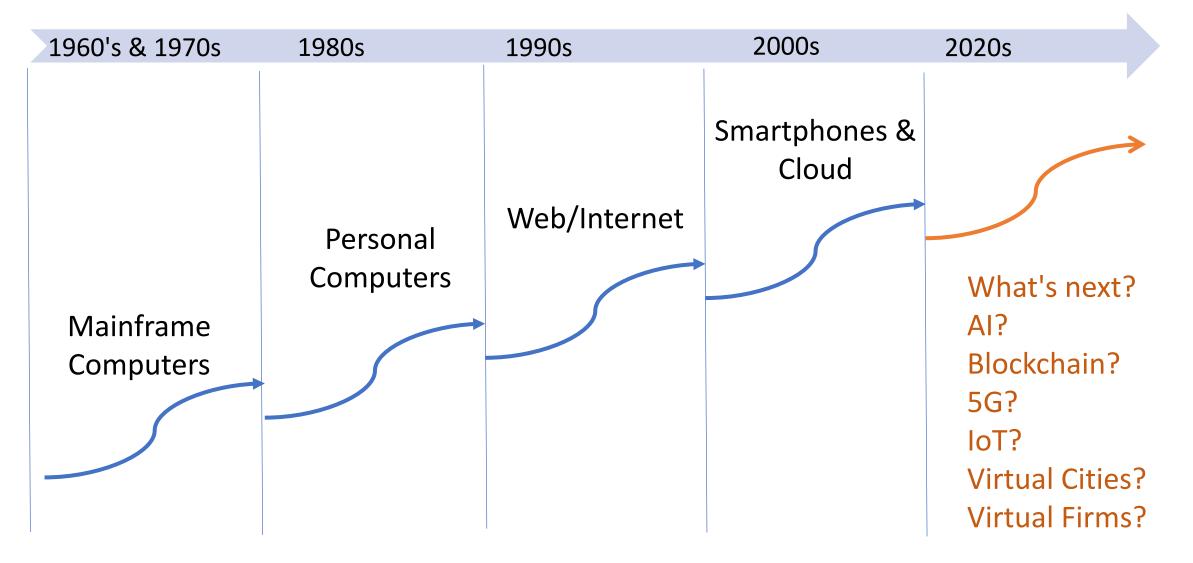
## New "Old" Toys





## Technology S-Curve (In Layman's Terms)

## Tech Life Cycles 1970-Current



Where are we on the mobile device S-curve?

# 7.8 Billion

Current world population in 2021 (Worldometers)

# 4.9 Billion (62%)

Mobile phone users in 2020 (Statista)

# 3.8 Billion (48%)

Smartphone users in 2020 (Statista)



New (or "Old" New) Tech Trends for the 20s

- Mobility Is Everything
- Cloud Adoption Is Trendy for Law Firms
- Virtual Meetings Are the New Normal
- Security & Privacy Are Essential
- Tech Makes Work-Life Balance Possible



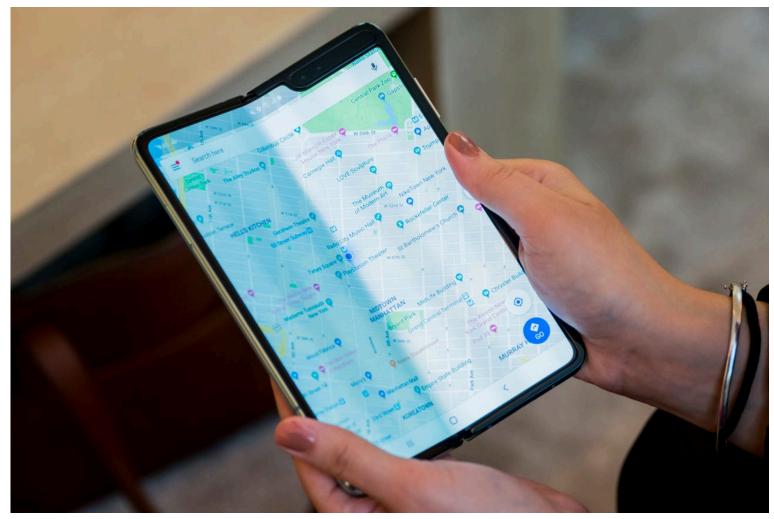
# Mobility Is Everything

# Smartphone Roundup 2021

- Samsung Galaxy S21 (Plus, Ultra) – All 5G
- Samsung Galaxy Note 20
- iPhone 12 (Pro, Max, Mini)
- iPhone 13 (Mini)
- Google Pixel 4a 5G (Pixel 5a)
- Xiaomi (Europe & Asia)



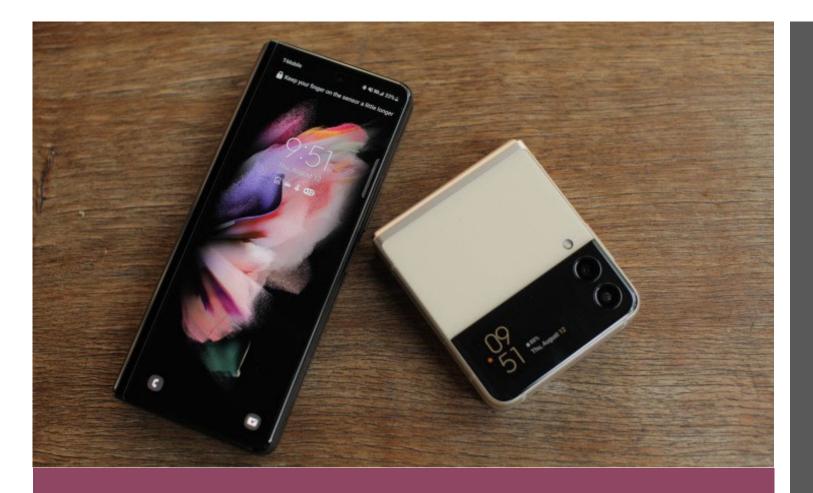
# **Dual Screen Devices**



# Galaxy Z Fold3 Phone

- Flexible display
- Rocky rollout in 2019
- Unfolds to 7.6" tablet size
- S Pen
- 3 rear camera lenses
- Expensive: \$1,799
- (\$1000 with trade-in offers)

And now, to come full circle...



## Galaxy Z Flip3

- Hi-tech flip phone
- 4.2" folded size
- 6.7" bendable screen
- Proprietary bendable glass, "Ultra Thin Glass"
- 4G and 5G models
- IPX8 water resistance
- \$999
- (\$500 with trade-in offers)

### Surface Pro 8

- 2-in-1 laptop
- 13", 120 Hz display
- Ultra thin & light (1.7 lbs)
- Surface kickstand
- Thunderbolt 4 ports
- 16-hour battery life
- Surface Slim Pen 2
- Starts at \$1099
- Shipping Oct 2021
- www.Microsoft.com





#### LG Gram 17"

- 17" display
- 2.98 lbs
- Up to 17-hour battery
- Wi-Fi 6
- Backlit keyboard w/ numeric keypad
- Starts at \$1699
- www.lg.com

### Dell Latitude 9510

- Premium business laptop
- 2-in-1 and clamshell models
- 15.6" display
- 3.2 lbs
- 5G and Wi-Fi 6
- 30-hour battery
- AI & machine learning integration
- Starts at \$2,119



# Microsoft Surface Duo 2

- Dual screens (8.3" total)
- LTE built-in
- 5G
- 3-camera system
- Surface pen support
- 360° hinge
- Android OS
- Starts at \$1,499





## Mobile Pixels Deux

- Portable dual screen for laptop
- Windows, Mac, Chromebook compatible
- 1.6 lbs
- \$269
- www.mobilepixels.us

### Surface Laptop Go 3



- Microsoft "budget" Surface laptop
- 10.5" screen
- Windows 11
- Maxes out at 8GB Ram
- Supports Surface Pen (not included)
- Lightest Surface at 1.2 lbs
- Up to 11-hour battery life
- Keyboard sold separately
- Starting \$399



# HP Elite Dragonfly G2 / Max

- Just over 2 lb
- Intel EVO compliant
- Enhanced audio
- Wi-Fi 6
- Privacy screen
- Webcam shutter
- 2-in-1 laptop design
- Starts at \$1,979
- HP.com



# Samsung Galaxy Book Pro 360

- Ultrathin, light 2-in-1
- Intel EVO compliant
- 13" or 15" AMOLED screen
- S-Pen included
- Wi-Fi 6
- Privacy screen
- Starts at \$1,199
- Samsung.com

## iPad Magic Keyboard

- Keyboard for iPad with trackpad
- Backlit keys
- USB-C connector for pass-thru charging
- Magnetic backing
- Starts at \$299
- www.apple.com



## Logictech Combo Touch

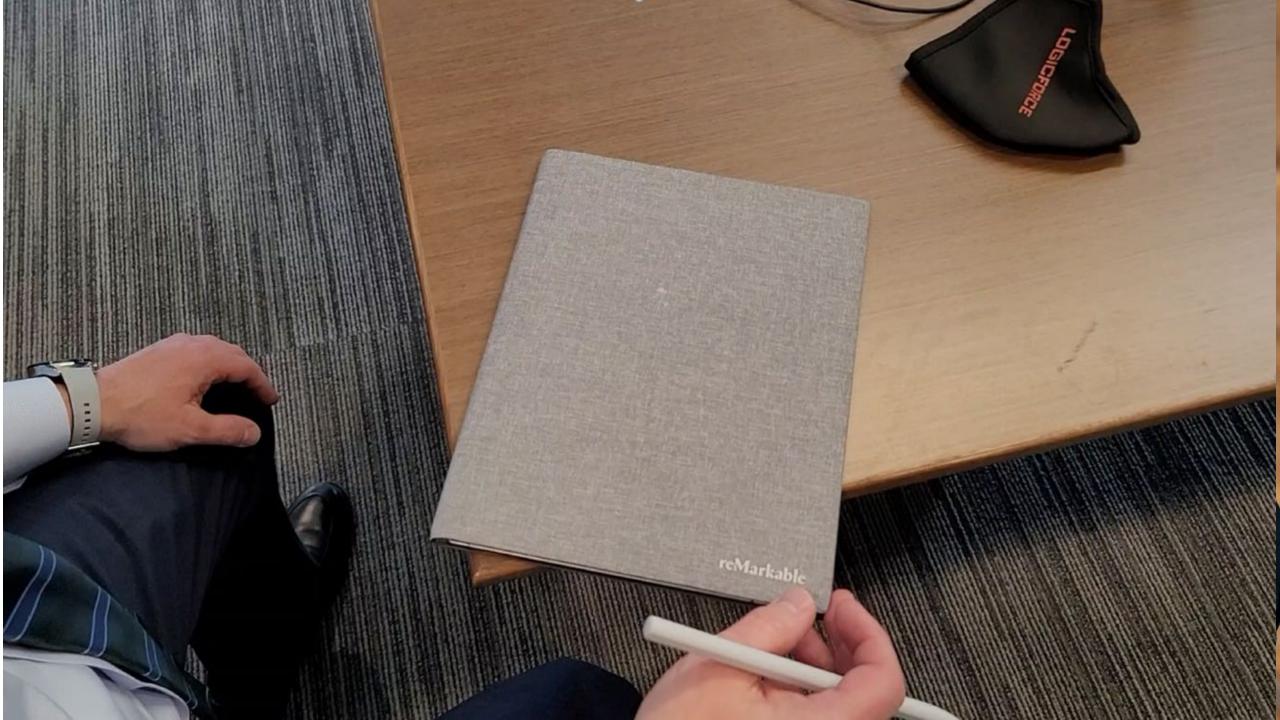
- Keyboard for iPad with trackpad
- Backlit keys
- iOS shortcut keys
- Any angle kickstand
- Starts at \$149
- www.logictech.com



## reMarkable 2

- "Paper tablet"
- 10.3" E ink tablet (think Kindle)
- Display looks & feels like paper
- Reduced eye strain
- Convert notes to text
- Annotate PDFs
- Two week battery life
- \$399 (tablet) /\$49 (marker)
- Remarkable.com



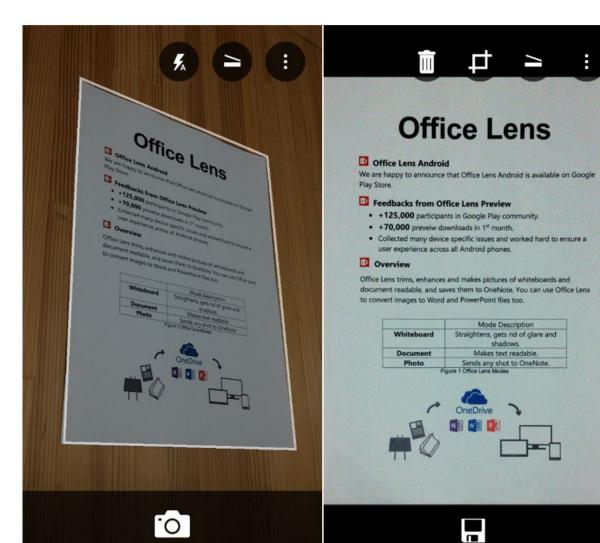


# Nimble CHAMP Portable Char

- Ultra compact portable charger
- 10,000 mAh battery
- Up to 3 days of power
- Charge 2 devices simultaneously
- Supports Apple and Samsung fast charging
- 6.4 oz
- \$49.95
- www.gonimble.com



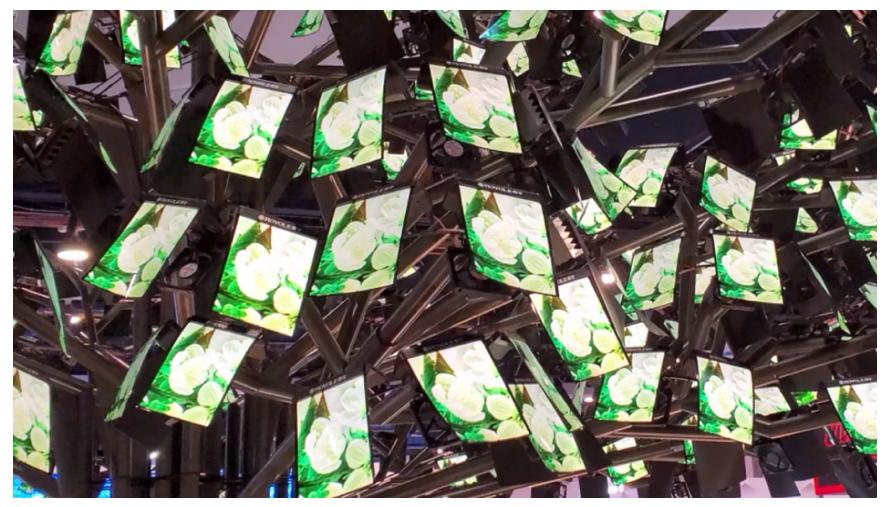
#### **18WUSB-C POWER DELIVERY** APPLE & ANDROID FAST CHARGE COMPATIBLE



- Turn your phone into a scanner
- Photo/Document/Whiteboard modes
- Snap photo of document
- Automatically converts to PDF
- Free app on Google Play and Apple Store
- Now part of Office on iPad



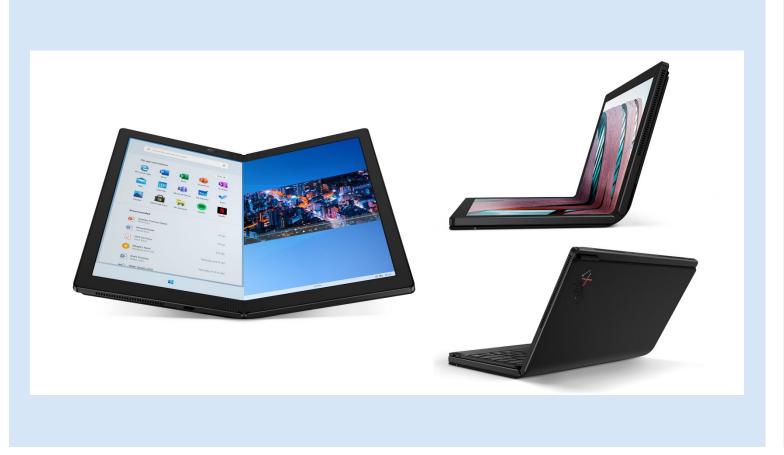
# Flexible Displays



# LG Flexible OLED TV



### Lenovo X1 Thinkpad Fold



- "World's first foldable PC"
- Flexible 13.3" OLED display
- 2.2 lbs
- Leather cover
- Mini fold keyboard sold extra
- 11-hour battery
- 5G coming in 2021
- Starts at \$1,999

## Wireless Ear Buds



Apple Airpods 2/Pro \*\*\*\*





Samsung Galaxy Buds 2/Pro \*\*\*\*



Amazon Echo Buds \*\*

#### RHA Wireless Flight Adapter

- Use Bluetooth headphones with inflight entertainment system
- 3.5mm adapter
- Simultaneously broadcast to 2 headphones
- 16 hour battery
- \$49.95
- www.rha-audio.com





#### Cloud Adoption Is Trendy for Law Firms

#### What About The Cloud?

Modern day "cloud computing" concept introduced by Google CEO Eric Schmidt in 2006

Law firms slow to adopt

**Ethical considerations** 

- Security/privacy of client data
- Ownership of data
- Reliability of cloud vendor



Model Rule 1.6(a): Confidentiality of Information A lawyer shall not reveal information relating to the representation of a client unless the client gives informed consent, the disclosure is impliedly authorized in order to carry out the representation or the disclosure is permitted by paragraph (b).

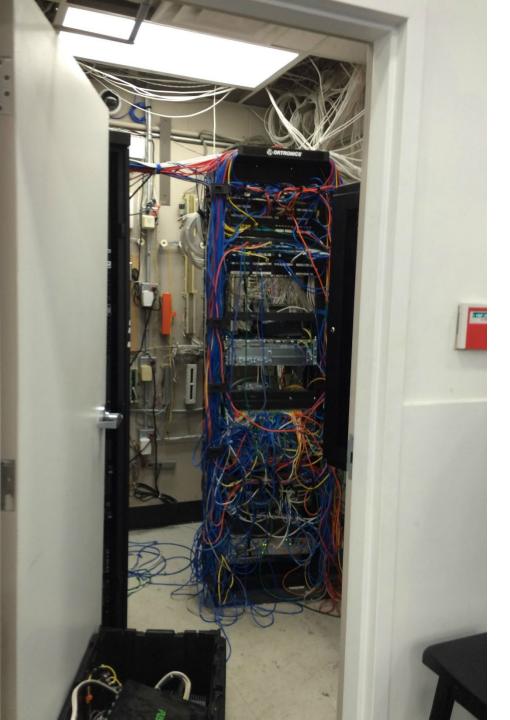
## Model Rule 1.6(c): Confidentiality of Information

A lawyer shall make reasonable efforts to prevent the inadvertent or unauthorized disclosure of, or unauthorized access to, information relating to the representation of a client.

#### Comment [18] to Model Rule 1.6(c)

- "Process" to assess risks
- Identify and implement appropriate security measures responsive to risks
- Verify they are effectively implemented
- Ensure they are continually updated in response to new developments

--ABA Cybersecurity Handbook



# Evolution to the Cloud



# Evolution to the Cloud



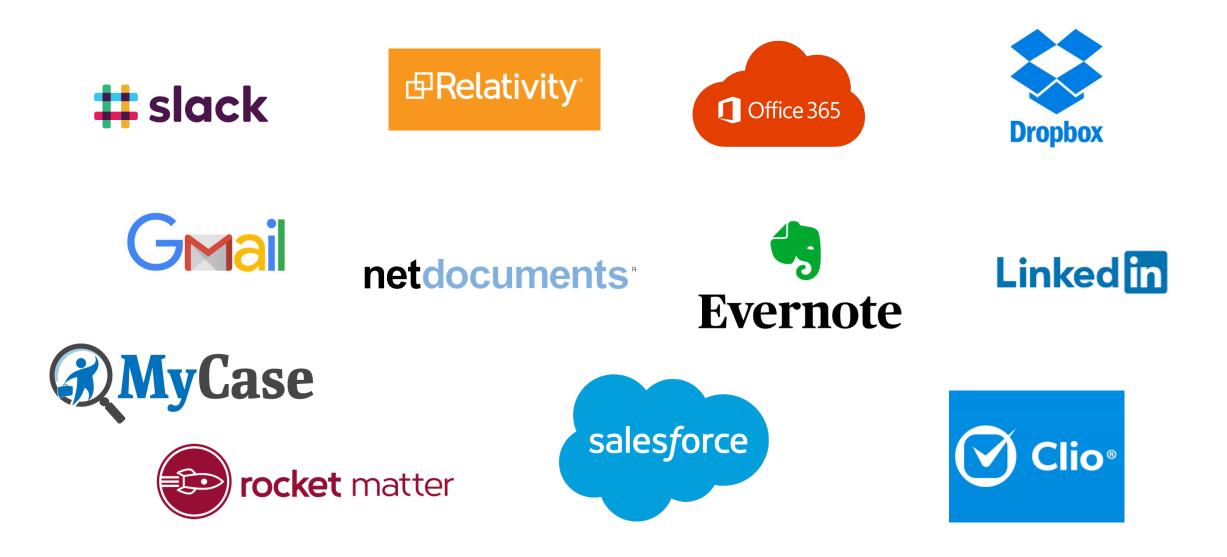
## The Cloud and Covid

- Work From Home (WFH) accelerates cloud migration for law firms
- Cloud adoption led by Microsoft 365
- Legal software vendors increasingly offer full cloud options
- Remote desktop falls out of favor as video calls increase

#### The Serverless Law Firm



#### Popular Cloud Applications



## The Officeless Law Firm



Virtual Meetings Are the New Normal



#### Optimize Your Internet Connection

- Check Wi-Fi Signal
  - Speedtest.net
- Factors Affecting Wi-Fi Signal Strength
  - ISP Bandwidth Allowance
  - Router
  - Distance
  - Other users on Wi-Fi network (gaming, streaming, Netflix, etc.)
- Upgrade Options
  - Wi-Fi Extender
  - Mesh network (Google Nest, Orbi, Eero, etc.)

#### How Much Speed Do You Need?

#### **Recommendation:**

(highspeedinternet.com)

10Mbps download speed per person

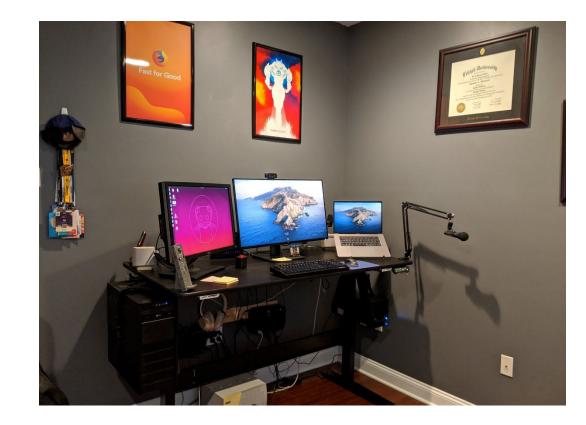
1Mbps upload speed per person

For 4-person household: 30-50 Mbps download



#### Essential Equipment

- Camera
  - PC/laptop camera, smartphone, GoPro
- Microphone
- Computer screen
- Optional equipment
  - Ring light
  - Earbuds or headphones
  - Green screen
  - 2<sup>nd</sup> monitor screen



#### Our "Studio"



**Ring Light** 



Green Screen



Yeti Microphone



#### Using Virtual Backgrounds







Dhillin Llamaton



#### Video Conference Etiquette

- Check appearance on video <u>before</u> going on live call
- Look into camera when talking
- Advise family/roommates when going on video conference to avoid pop-ins
- Mute mic when not speaking
- Go off camera to take separate phone call
- Don't speak over other speakers

















- Easy to use
- Rich feature set for FREE version
- December 2019 Average Usage: 10 million daily meeting users
- March 2020 Average Usage: 200 million daily meeting users
- Recent security concerns addressed by company
- "Zoom-bombing"
- Free Version (up to 40 min calls)



- Component of Microsoft
  365 (no extra charge to use)
- Part of larger VoIP/Collaboration solution
- Collaboration tools
  - Instant messaging
  - File sharing
  - Group collaboration
- Some learning curve
- Free version (up to 60 min calls)



- Long history with web conferencing applications
- Customized video layout
- Up to 10,000 call participants
- Noise detection & suppression features
- Requires account creation for call participants
- Free Version (1 host, up to 50 min calls)



- High quality video & audio
- Social broadcasting feature
- Excels at hosting large-scale events and town halls
- Irritating installation
- Pricing starts at \$10/month/host
- No Free version for hosting

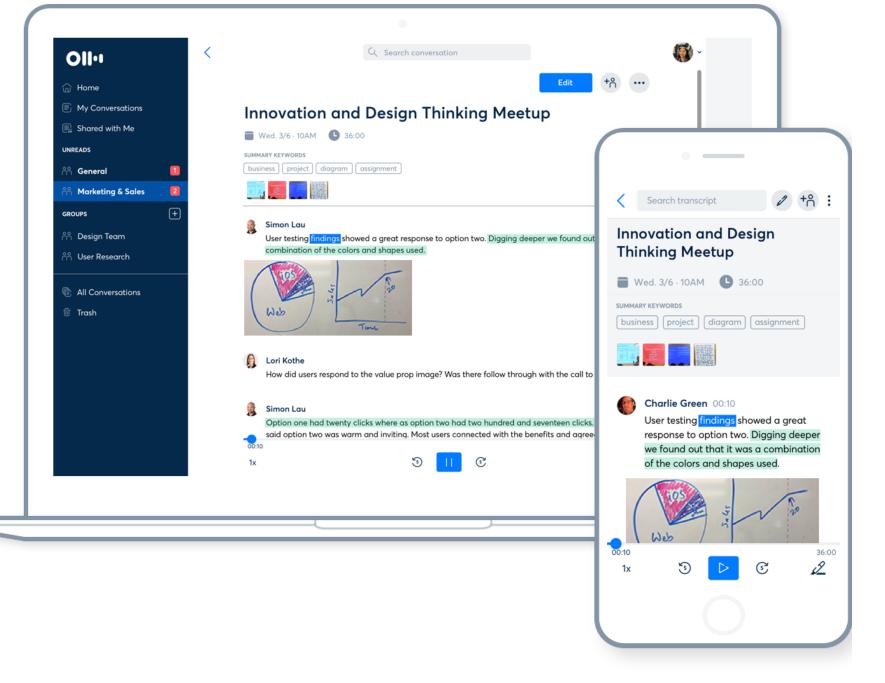
#### Meeting Owl

- Audio/Video for meetings
- 360° camera focuses on speaker
- 8 omnidirectional microphones
- No software installs
- Works with leading web-based video conferencing solutions
- \$799
- www.owllabs.com

#### Slido

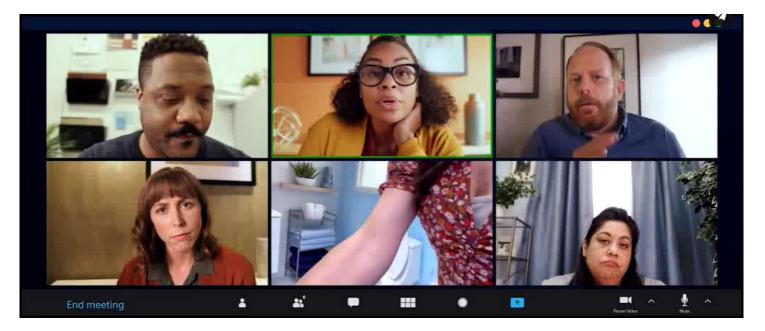
- Audience engagement integration tool
- Integrates with all popular platforms
- Facilitates
  - Q&A
  - Polls
  - Voting
  - Quizzes
- www.sli.do
- Free version available





#### Otter.ai

- Record conversations
- Real-time streaming transcripts
- Share voice notes
- Integrates with Zoom, Google Meet
- Free version
- Otter.ai



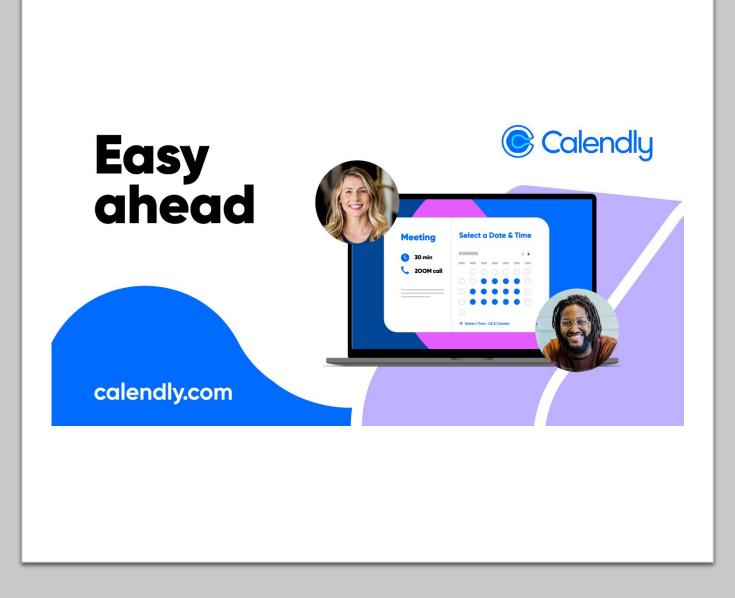


#### BRB Bot

- Charmin-developed app (beta)
- Provides Al-version of yourself on Zoom calls
- Useful for bathroom or other breaks
- Al looks/responds just like you
- No word on actual release date
- Charmin.com

#### Calendly

- Smart scheduling automation
- Automate scheduling with availability across multiple calendars
- Automatic reminders
- Integrates with Zoom, Teams, etc.
- Free & paid versions
- Calendly.com





### Privacy & Security Are Essential



#### Security Concerns

- As business migrates to the cloud, phishing and credential theft have risen as attack mode
- 94% of malware infections delivered via e-mail
- Users are much more susceptible to social attacks when using mobile devices

#### LastPass Premium

- Password manager
- Keep all online account info in one place
- Local-only encryption
- Two-factor authentication
- Sync across all devices
- \$36.00/year
- www.lastpass.com
- Other top solutions
  - Dashlane
  - LogMeOnce
  - Keeper

	000	0.0.0
facebook	amazon	salesford
Password	Shipping Address	New Password
	17 Main St. New York, NY 10044	••••••
C LastPass I () PASSWORDS	C LastPass ···· I D	C LastPass •••• GENERATE PASSWORD
Facebook name@example.com	My Mastercard 5432	d4dx1q!Rb*li
FORM FILLS	My Billing Address	Password length
VISA Corporate Visa Ending in 6789 • Expires 12/21		🔵 Easy to say 🛛 🛛
My Billing Address		Easy to read   All characters
		HIDE OPTIONS

#### Last Pass ••• |

Ð

DC

SHOW HISTORY

Uppercase
 Lowercase

Numbers

Symbols

FILL PASSWORD

6



Tech Makes Work-Life Balance Possible

#### Drinkworks Home Bar

- Keurig Dr. Pepper & Anheuser-Busch joint venture
- Bar quality drinks in your home
- Prepare cocktails, beers & ciders
- Drink pods
- www.drinkworks.com
- \$299



#### A Modo Mio Voicy

- World's first Alexa-enable coffee maker
- Makes coffee on voice command
- "Alexa, make me a cappuccino"
- Lavazza.it
- \$339

### THE FIRST COFFEE MACHINE WITH ALEXA BUILT IN



#### TCL NXTWEARG

- Smart glasses
- Projects 140-inch screen in front of eyes
- Privacy and transparency
- Less than 5 ounces
- Compatible with any device with USB-C connection
- Coming soon to U.S.
- TCL.com
- \$590





#### Rocketbook Beacons

- Convert white board into a smart board
- Reusable adhesive beacons
- Place beacons in corners of white board
- Apps converts photo of white board
- Livestream presentation
- \$15/set
- getrocketbook.com



#### Lexilens

- Reading glasses for dyslexics
- Designed for kids
- No training required
- Compatible with prescription lenses
- Two-day battery
- www.abeye.tech/lexilens



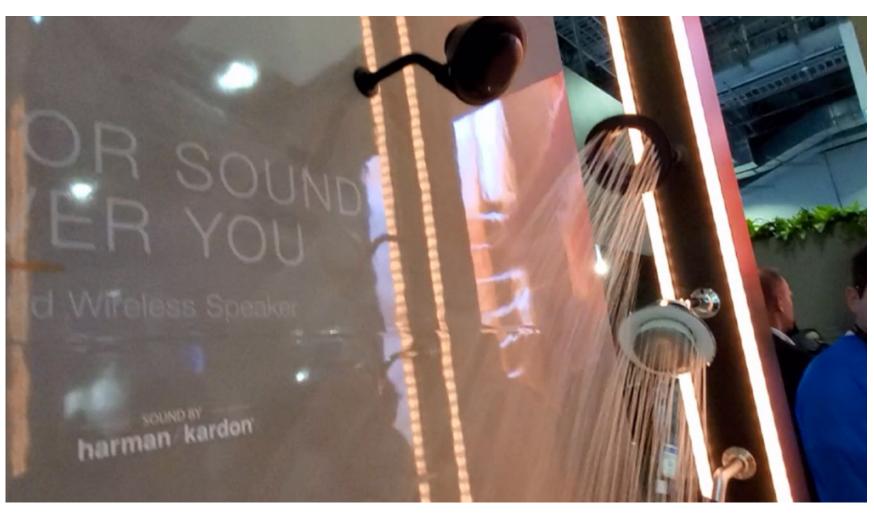
(c) ABEYE 2019



#### Ashirase

- In-shoe navigation system
- For visually impaired walkers
- Users feel directions via in-shoe vibrations
- Japanese startup via Honda business incubation program
- Available in 2022
- Ashirase.com

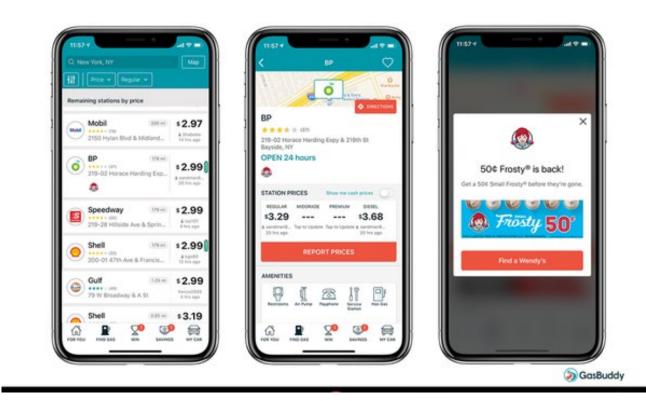
## Moxie Voice by Kohler Konnect



- Smart showerhead speaker
- Voice assistant
- Water by Kohler
- Sound by Harman Kardon
- www.smarthome.kohler. com

## GasBuddy

- Mobile app to source nearby fuel prices
- Sort by price, location, cost
- Track driving habits
- Crowdsources gas prices in Waze-type system
- Optional gas card to get additional savings
- Gasbuddy.com





#### Surf FM

- Waterproof boombox
- Floats in the water
- Speakers stay above water
- Bluetooth
- Built-in mic to talk on phone
- \$69.99
- www.ionaudio.com

# Tiki Sounds Pair

- Bluetooth speaker / lantern
- 360-degree sound
- Link multiple units
- Rechargeable battery
- Recharge via solar or AC power
- Rain resistant
- \$109.99
- \$www.ionaudio.com





#### Manta 5 Hydrofoil Bike

- Enjoy biking experience on water
- Top speed up to 12 mph
- Variable electric assist
- Self-leveling
- Works in salt water
- manta5.com
- \$7,490

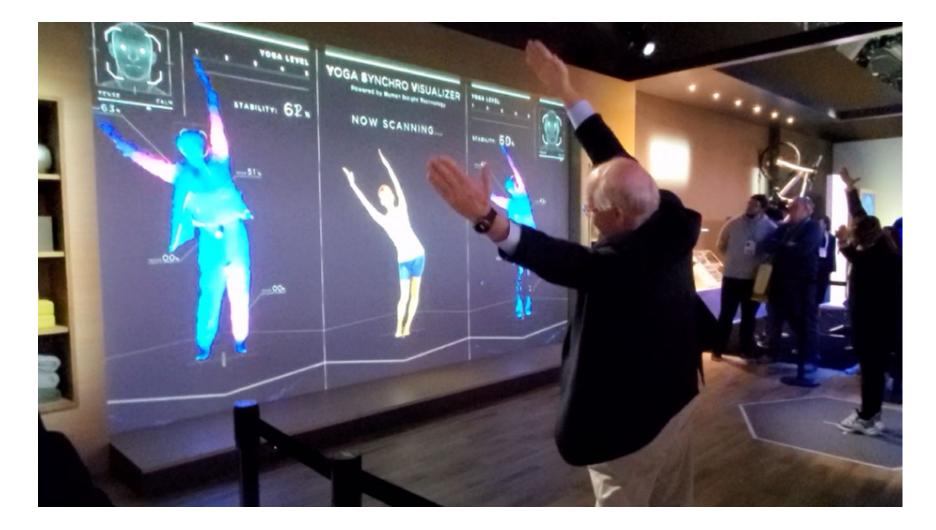


#### Roku Smart Soundbar

- Connects to TV via HDMI
- Stream audio via Bluetooth & Roku player
- Voice control remote
- Expand with wireless speakers for surround sound system
- \$179.99
- www.roku.com



# Panasonic Yoga Synchro Visualizer



#### Kensington WellView Monitor Stand

- Monitor stand with benefits
- Ergonomic placement of monitor
- Promotes healthy posture
- Interchangeable fan, heater & air purifier
- \$59.99
- www.Kensington.com



# Smacircle S1 Bike

- World's smallest & lightest e-bike
- Foldable
- Fits in backpack
- Up to 20 mph
- 13-mile range
- 19 lbs
- \$1,399
- us.smacircle.com





# The Bill & Phil Show

# Thank You

Bill Ramsey ramseywt@nealharwell.com

Phillip Hampton phampton@pchplus.com